

## Virginia Tech Bookstores Selects Arkeia EdgeFort Appliances as Data Protection Solution

Carlsbad, Calif., May 6, 2008 – Arkeia Software, the leading provider of powerful, innovative data protection solutions, today announced that Virginia Tech Bookstores has selected Arkeia EdgeFort, an all-in-one, appliance-based backup and recovery solution. EdgeFort appliances have been deployed throughout Virginia Tech's main campus bookstores to deliver reliable, rapid data protection of critical information.

One of the key factors contributing to Virginia Tech Bookstore's selection of Arkeia EdgeFort was EdgeFort's federated data management architecture. The federated architecture allows Virginia Tech Bookstores to backup, restore, and archive critical data across multiple physical locations, with no local IT resource needed. In addition to the need for a plug-and-play appliance, Virginia Tech Bookstores also required a solution that fit within budget constraints.

"We not only needed a solution that was within our budget, but with limited IT, we needed a robust backup solution that was easy to install, use, and maintain across multiple locations," said Lynn Donahue-Wilmer, Network/Software Engineer and Systems Administrator at Virginia Tech Bookstores. "The EdgeFort appliances require little attention and have simplified the task of protecting multi-site data."

"We are thrilled Virginia Tech Bookstores selected EdgeFort appliances to protect the data across multiple bookstores," said Dave Elliott, GM of Americas and Asia at Arkeia Software. "EdgeFort appliances have been explicitly designed for multiple remote or branch offices that require quick and secure data restore, and that have limited local IT support."

Virginia Tech Bookstores joins a long list of more than 125 prestigious higher educational institutions that are also utilizing Arkeia data protection solutions, including:

- Columbia University
- Cornell University
- Dartmouth College
- Duke University
- Georgetown University
- Harvard University
- Iowa State University
- Johns Hopkins University
- Kansas State University
- Michigan State University
- North Carolina State University
- Northeastern University
- Northwestern University
- Oregon State University
- Princeton University
- Rutgers University
- Stanford University
- Southern Polytechnic State University



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- Texas A&M University
  - University of California, Irvine
  - University of California, San Diego
  - University of California, Santa Barbara
  - University of Utah

### **About Arkeia Software**

Arkeia Software provides federated data protection software and appliances for networked storage. Delivering solutions for mid-sized enterprises and multi-site organizations, Arkeia Software protects more than 100,000 networks for 5,000 customers in 50 countries. The Arkeia EdgeFort appliance, award-winning Arkeia Network Backup software, and Arkeia Options are delivered through a global network of distributors and value-added reseller partners.

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